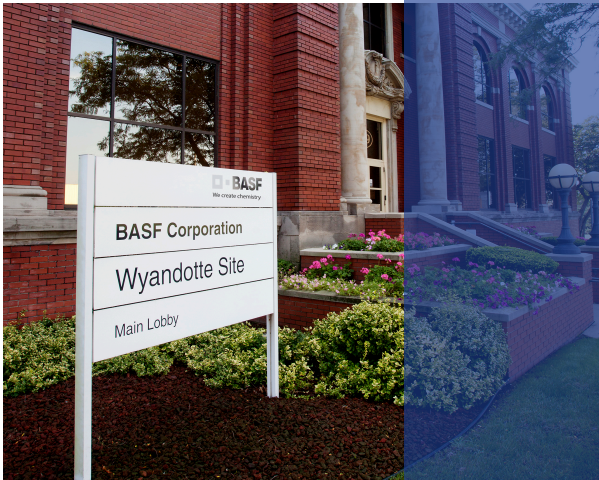


CASE STUDY

BASF CORPORATION



SCOPE OF WORK:

The sites require managers and staff dedicated to their respective areas. Full service custodial services and contract management 5 days per week, with 16-hour per day coverage. In addition to regular custodial services for two shifts, we provide day porters, all special project needs—including carpet, windows and recycling while providing required special project work throughout the year. Supervisors and management are available to respond to emergency situations. Drug screens and background checks are required for all staff. Wyandotte is an international free trade zone regulated by the Department of Homeland Security.

MOBILIZATION:

“I would rate your start up as an A+”
 Scott Kemp, Former Purchasing Manager at BASF

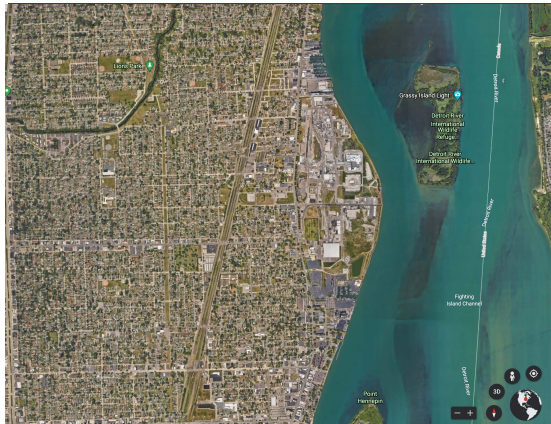
SITE FACTS:

Wyandotte, Michigan: 140 Acre Campus, 27 Buildings

Departments: R&D, Manufacturing, Administration, Medical, Legal, Chemical Development, Shipping & Receiving, Warehousing, Rail Car Transportation, Purchasing, and Customer Service Center

HEADCOUNT REDUCTIONS:

Year	1	2	3	4	5	Change
Custodial Associates	22	21	17	17	18	-18%
BASF Associates	944	950	957	1,053	1,102	+17%



SERVICES:

- Visible cleaning and disinfection during operating hours.
- Shut down or line change deep cleaning
- R&D space cleaning
- Floor coatings

SAVINGS AND IMPROVED QUALITY:

In the first 5 years of the contract, we administered the following savings initiatives at the Wyandotte Sites for a 30% Savings Totaling \$250K Annually

- Recommended and took the lead on paper standardization, vendor change.
- Implemented Micro-Fiber Water Reduction system.
- Switched from Zone Cleaning to Proprietary Synchronized Cleaning System which resulted in 20% savings in labor hours.
- Enhanced recycling management.
- Increased frequencies by area to improve the standards in high impact areas while reducing cost